

PRESS RELEASE

PT TOTAL BANGUN PERSADA Tbk

Wednesday, September 18, 2019

We hereby inform our media partners regarding PT TOTAL BANGUN PERSADA Tbk (“Company”) performance in the year 2019, targets for the year 2020, and other information which is deemed necessary to be disclosed by the Company, is as follows:

A. PERFORMANCE OF THE COMPANY IN 2018

- 1) As of the second quarter of 2019 (Q2-2019), the Company has recorded a Net Profit of Rp 106 Billion and Revenue of Rp 1.37 Trillion.
- 2) The Contract Signed achieved by the Company as of early September 2019 is Rp. 1.61 Trillion, the projects includes High-rise Residential, Office, Shopping Center, Education and Hotel.
- 3) A sum of Rp 10.74 Trillion of the Company’s Project Pipeline is still in close calculation, where private projects dominates the Company’s portfolio.

B. THE COMPANY’S TARGET

- 1) Reaching the end of 2019, The Company has revised the target for New Signed Contract at Rp 2.00 Trillion as well as Revenue at Rp 2.30 Trillion and Net Profit at Rp 175 Billion.
- 2) New Signed Contract target for 2020 is Rp 3.00 Trillion with Revenue target at Rp 2.30 Trillion and Rp 175 Billion as Net Profit target.

C. CAPITAL EXPENDITURE (CAPEX)

- 1) Capital Expenditure (Capex) in the year 2019 is 15.40 Billion from the allocated budget of Rp 30 Billion.
- 2) The Company has allocated a budget of Rp 10 Billion for the year 2020, which is planned to be used for project equipment, IT equipment, software, and others.

It is thus conveyed. For further inquiries or information please contact: Mr Mahmilan. SW tel. (021) 5666-999 ext 680 or via email: corsec@totalbp.com or mahmilan@totalbp.com.